



Unique pricing model for electronic medical record at Madison County Hospital helps to leverage referral relationships, meet regulatory mandates, and integrate specialty care unit.

Overview

The healthcare landscape is rapidly changing for providers and hospitals. Mandates and regulatory efforts are directed toward unifying patient medical records, benchmarking quality and safety, and accounting for the health of the population served. These directives are challenges for the smaller community and critical access hospitals that operate with limited financial, human, and infrastructure resources. While their larger counterparts are implementing enterprise level EMR software systems from companies such as Epic and Cerner, the smaller community hospitals are limited to more modest solutions. Furthermore, the larger hospitals engage IT specialists and consultants, while multi-functional performance is essential for staff in smaller community hospitals.

Faced with these challenges, Madison County Hospital (MCH) in London, OH, sought to change their dynamics without losing their governance. They were successful through collaboration with The Ohio State University Wexner Medical Center (OSUWMC), in acquiring an EMR that would have otherwise been unaffordable for a facility their size. Under this agreement, OSUWMC extends a license agreement for access of their EMR and integrated OBIX Perinatal Data Software System, providing MCH a unified patient medical record. Moreover, implementation of these two systems has aided in compliance with Meaningful Use, improved practices in patient care and safety, and a strengthened relationship between the two facilities.

Economies were further achieved through shared resources of the combined OSUWMC EMR and OBIX subject matter experts. Adopting the best practices for an integrated deployment, the MCH staff members were thoroughly educated on the workflow changes prior to system go-live. This led to a complete and successful transition from paper to electronic documentation throughout the hospital.

MCH leadership accomplished a major feat with this ambitious and dynamic hospital-wide changeover. MCH exemplifies how community hospitals can implement hospital-wide EMRs successfully within their means.

Madison County Hospital

The administration and staff at MCH are committed to providing exceptional healthcare in a respectful, compassionate, and healing environment. At MCH, patients come first.

According to Jennifer Clarke, Director of Organization Development and Education, "Patients are the reason we are here, so their needs come first before our own. They are why we improve clinical care and customer service, and why we improve our skills and our technology..." (Where Patients Come First: The brand emphasizes that "*patients* come first").

Like many small community hospitals, MCH has limited funds and resources, so keeping up with technology can be challenging. Nonetheless, their determination "to provide every patient with the highest quality medical care," and "to improve [their] performance in all areas," (Mission, Vision, Values) has driven their consistent and continuous efforts towards technological advancement and improvement. Some recent highlights include their 2009 implementation of digital mammography and stereotactic biopsy for earlier cancer detection and greater patient comfort. In 2011, they adopted high-definition endoscopy technology for clearer, crisper, and more detailed images; this improvement helps doctors provide more accurate diagnoses. In 2012, they began to lay the foundation for adoption of a new EMR system which was implemented on time as scheduled on April 1, 2013.

All Paper To All Electronic Medical Records

Prior to the implementation of their EMR, MCH was completely dependent on paper records. To comply with Meaningful Use regulations and to advance their own mission and vision of providing exceptional medical care, MCH recognized that access and distribution of patient records needed to be streamlined electronically in an efficient process.

An EMR maintains a patient's health records in a central location. Rather than having to compile and review multiple paper charts from several care units, a medical professional can examine digital records detailing all of the patient's health information. "The new technology provides a medium in which to move a patient's information and clinical data quickly and securely to their caregiver - locally or from a remote location," said Dennis Vogt, Director of Information Technology. "Utilizing the information in such a manner increases the quality of care." (News and Events: MCH ready to "go live" with new medical record system, 2013.)

In keeping with their reputation for excellence, MCH did not prevent their limited funds and resources from pursuing and acquiring a state of the art EMR. Rather than settling on a combination of solutions that were less-expensive and limited for the varying needs of each specialty area, MCH saw the value in purchasing a single system that would meet their needs, and seamlessly integrate with specialty software systems, like the OBIX Perinatal Data System.

Made Possible Through Community Partnership And Alliance

Several years ago, a small community hospital wouldn't dream of acquiring such advanced software solutions due to limited funds, resources, and infrastructure. Even if they could allocate funds and initiate implementation, they would have difficulty sustaining the system overtime. However, MCH's partnership with OSUWMC enabled them to afford and implement a state-of-the-art EMR capable of integrating specialty care areas, such as labor and delivery, where specificity in documentation and record archiving are highly desirable.

